

5th Annual U.S-Afghanistan Business Matchmaking Conference 2009



October 18, 19, 20, 2009
Washington, D.C.

For on-line REGISTRATION, go to www.a-acc.org

Ronald Reagan Building and International Trade Center
&
“W” Hotel

“TAPPING INTO BUSINESS OPPORTUNITIES IN AFGHANISTAN”

Conference Agenda

SUNDAY EVENING, October 18, 2009 – “W” Hotel

Studio Two

***515 15th Street NW
Washington, D.C, 20004***

Master of Ceremonies:

AACC Chairman Ajmal Ghani A.

6:00-8:00 pm

Welcoming Reception

Refreshments and hors d’oeuvres

Welcoming Remarks, Acknowledgement of Government and Private Sector Delegations and Recognition of AACC Board Members and Staff

- *AACC President & CEO, Hon. Don Ritter, Sc. D.*
- *Afghanistan Chamber of Commerce and Industries (ACCI) Chairman, Mr. Sherkhan Farnood*
- *Afghan Business Council-Dubai (ABC) Chairman, Mr. Haji Obaidullah Sader Khail*
- *Afghan Builders Association (ABA), Director, Mr. Naeem Yassin*



MONDAY, October 19, 2009 – Ronald Reagan Building and International Trade Center

Atrium Ballroom

**1300 Pennsylvania Avenue N.W.
Washington, D.C. 20004**

Master of Ceremonies:

AACC Chairman Ajmal Ghani A.

8:00-8:30 am

Registration, Networking & Informational Fair Exhibit Viewing

Continental Breakfast

8:30-8:50 am

Welcoming Remarks

- *Afghan American Chamber of Commerce (AACC) President & CEO, Hon. Don Ritter, Sc. D.*
- *Afghanistan Chamber of Commerce and Industries (ACCI), Chairman, Mr. Sherkhan Farnood*
- *Afghan Business Council- Dubai (ABC), Chairman, Mr. Haji Obaidullah Sader Khail*

8:50-9:05 am

Opening Remarks

Realities of Afghanistan and the Opportunity for U.S. Businesses

H.E. Ambassador Said Tayeb Jawad, Ambassador to the United States, Islamic Republic of Afghanistan

9:05-9:15 am

Q & A

9:15-10:00 am

PANEL 1: On-The-Ground Afghan Perspective on Business Opportunities

Opening Remarks by Session Moderator: Hon. Don Ritter, Sc. D., President & CEO, AACC; Business Partner and Developer, Afghanistan

Session Speakers:

- *Mr. Tilman Gabriel, President and CEO of Safi Airways*
- *Eng. Jacob Munir, Pres. 'Hi-Tech International Engineering, NY and Kabul*
- *Mr. Hashim Karzai, Senior Advisor, Pamir Air*
- *Mr. Hamid Rahin, Director of Business Development, Afghan Wireless (AWCC)*

10:00-10:15 am

Q & A

10:15-10:45 am

Coffee/Tea Break

10:45-11:00 am

Opening Remarks

How Afghanistan is Facilitating Foreign Investment

Mr. Noorullah Delawari, President & CEO Afghan Investment Support Agency (AISA); Minister Advisor to President Karzai on Banking and Private Sector

11:00-11:10 am

Q & A



11:10-12:00 noon

PANEL 2: Experiences of Foreign Businesses and Investors in Afghanistan

Session Moderator: Mr. Kabir Haqjo, CEO of Afghanistan Chamber of Commerce and Industries (ACCI)

Session Speakers:

- *The Honorable Robert Mosbacher, Jr., President, Mosbacher Assoc; formerly President of Overseas Private Investment Corp. (OPIC)*
- *Mr. Vidal Rodriguez, Marketing Manager, Int'l. Service, Caterpillar**
- *Mr. Pat Quinn, PE, Corporate Vice President, the Louis Berger Group*
- *Ms. Mariam Nawabi, President, AMDI; formerly, American Bar Association Commercial Law Project*

12:00-12:15 pm

Q & A

12:15-1:15 pm

Luncheon & Networking

1:00-1:15 pm

Signing Ceremony for Memorandum of Understanding to foster collaboration between different National Afghan Chambers of Commerce

1:15-2:00 pm

PANEL 3: Tapping into Afghanistan's Agricultural, Food Production and Processing Potential

Opening Remarks by Session Moderator: Mr. Douglas Tinsler, Senior Vice President Strategic Programs, Chemonics International

Session Speakers:

- *Mr. Otto Gonzalez, Senior Advisor for Agriculture to the Special Representative for Afghanistan and Pakistan (Ambassador Richard Holbrooke)*
- *Dr. John W. Mellor, Senior Agriculture and Agribusiness Specialist, Professor Emeritus, Cornell University**
- *Mr. Nesar Nusraty, President, American Wool & Cashmere, Inc.*
- *Christopher Seeley, Principal Development Specialist Technical Area Manager – Livelihoods, DAI*
- *USAID Afghanistan Agriculture Program –TBD*

2:00-2:15 pm

Q & A

2:15-2:45 pm

Keynote Speech – Mr. Paul Jones – Deputy to the Special Representative (Ambassador Richard Holbrooke) for Afghanistan and Pakistan

2:45-3:00 pm

Coffee/Tea Break

3:00-3:45 pm

PANEL 4: Tapping into Opportunities in Energy, Power, Mining and Minerals

Session Moderator: Mr. Elvis Oxley, Co-Chair, AACC Visas for Afghans in Business Working Group, President, Oxley Consulting, LLC

Session Speakers:

- *Mr. Richard Longstaff, Director, Emerging Markets Group, Deloitte Consulting, LLP*
- *Mr. Jim Yeager, Consulting Geologist*
- *Professor Abdul Wahab Khair, West Virginia University*
- *Mr. Idriss Saljuki, Afghanistan Electricity Development*

3:45-4:00 pm

Q & A



4:00-4:45 pm

PANEL 5: Opportunities in Construction and Infrastructure

Session Moderator: Eng. Atiq Panjshiri, AACC Board of Directors, former President & CEO, AACC

Opening Remarks: *Maj. General Jeffrey Dorko, Deputy Commanding General for Military and International Operations, U.S. Army Corps of Engineers*

- *Rich Walsh, Senior Vice President, Infrastructure Division, DynCorp International*
- *Mr. Naeem Yassin, President, Afghan Builders Association (ABA)*
- *Mr. Bob Arguero, Director of Business Development, Technologists, Inc.*
- *Col (ret'd) Stephen Appleton, P.E., Construction Industry Advisor, Company Builder, Afghanistan*

4:45-5:00 pm

Q & A

5:00-5:15 pm

Closing Remarks and Announcements

Yama Azami, Treasurer, Board of Directors, AACC
Hon. Don Ritter, President & CEO, AACC

MONDAY EVENING



Gala Dinner & Awards
"W" Hotel
Great Room
515 15th Street NW
Washington, D.C 20004
Hosts:

Chairperson Ajmal Ghani A. & President & CEO Hon. Don Ritter
On Behalf of the Afghan American Chamber of Commerce

6:00-7:00 pm

Networking Reception

7:00-10:00 pm

Gala Dinner & Awards
Special Dinner Speaker -- Announcement Pending

Presentation of AACC Businessperson of the Year Award
and
AACC Achievement Award
Presented by the AACC Board of Directors



**TUESDAY, October 20, 2009 – “W” Hotel
515 15th Street NW
Washington, D.C 20004**

**Master of Ceremonies:
AACC Chairman, Ajmal Ghani A.**

8:00 -9:00 a.m.

Registration and Networking
Continental Breakfast

9:00 a.m.-3:00 p.m.

Trade & Informational Fair Opening

9:00-9:10 am

Welcoming Remarks

- *AACC VP, Mr. John A. Gastright, Jr.*
- *Afghan Chamber of Commerce and Industries CEO, Mr. Kabir Haqjo*

9:15-9:30 am

Event Keynote

H.E. Dr. Omar Zakhilwal, Minister of Finance, Government of Afghanistan

9:30-9:40 am

Q & A

9:45-10:30 am

PANEL 6: Sources of Commercial Financing of Private Sector Investment

Opening Remarks by Session Moderator: Mr. Francis Skrobiszewski, AACC Board & Chair, AACC Private Sector Investment and Access to Capital *Working Group*

Session Speakers:

- *Mr. Sher Khan Farnood, Chairman, ACCI and Kabul Bank*
- *Ms. Mildred O. Callear, EVP/ COO Small Enterprise Assistance Funds (SEAF) managing Afghan Growth Finance, LLC*
- *Dr. Fraidoon Noorzad, Chairman, Maiwand Bank*
- *Mr. Farid Maqsudi, Investor*
- *Mr. Zmaray Kamgar, Chairman & CEO, Kam Air*

10:30-10:40 am

Q & A

10:40-11:00 am

Coffee/Tea Break

11:00-11:45 am

PANEL 7: Sources of US Government and Donor Financing and Insuring of Private Sector Investment

Session Moderator: Mr. David D. Beg, Chair, AACC Dev. & Membership Comm., U.S. Rep., Barakat Group, Dubai and Kabul and Pres., Metro Pact, Washington, DC

Session Speakers:

- *Mr. John Aldonas, Managing Director, Small & Medium Enterprise Finance – Investment, OPIC*
- *Mr. Nabil Fawaz, Global Head - Agribusiness, Manufacturing and Services, MIGA, World Bank Group*
- *Robert Schoellhammer, Deputy Resident Director, North American Rep. Office, Asian Development Bank*
- *International Finance Corporation (IDC) - TBD*

11:45 –11:55 am

Q & A



12:00 noon -12:20 pm

Keynote Address

Mr. Paul Brinkley –Deputy Undersecretary of Defense and Director, Task Force for Business and Stability Operations, U.S DoD
Q & A

12:20-12:30 pm

12:30-1:15 pm

Luncheon & Networking

1:15-1:45 pm

PANEL 8: Cooperating with DoD on Economic Development Activities in Afghanistan

Opening Remarks by Session Moderator: Hon. Joseph E. Schmitz, Managing Director, Freeh Group International; and formerly Inspector General of Department of Defense

Session Speakers:

- *Mr. Michael J. Metrinko, Senior Director Afghanistan Affairs and International Strategic Support, DynCorp International; U.S. Army Peacekeeping and Stability Operations Institute, Carlisle Barracks; formerly Foreign Service Advisor on Parliamentary Affairs for the U.S. Embassy in Kabul*
- *Mr. Scott King, Principal and Director, Middle East-North Africa Practice, Grant Thornton LLP*
- *Ms. Sharon L. Pickup Director, Defense Capabilities and Management, Government Accountability Office (GAO) (responsible for GAO's May 2009, Report, "Military Operations: Actions Needed to Improve Oversight and Interagency Coordination for the Commanders' Emergency Response Program in Afghanistan")*
- *CENTCOM, TBD*

1:45-2:00 pm

Q & A

2:00-2:45 pm

PANEL 9: Sources of Civilian Development Assistance Support

Session Moderator: Mr. John A. Gastright, Jr. VP and Board of Directors, AACC, VP DynCorp Int'l; former PDAS for Central & South Asia, State Dept

Session Speakers:

- *Mr. Charles North, Director, USAID Afghanistan Task Force*
- *Ms. Leocadia Zak, Acting Director, US Trade Development Agency (USTDA)*
- *Ms. Susan Hamrock-Mann, Director, Iraq and Afghanistan Reconstruction and Investment Task Force, U.S. Department of Commerce*
- *Ms. A. Babette Gainor, Deputy Director, Cell for Afghanistan Fusion and Pakistan, Foreign Ag Services, USDA*

2:45-3:00 pm

Q & A

3:00 pm

Closing Remarks

AACC President & CEO, Hon. Don Ritter, Sc. D.

3:00-3:15 pm

Coffee/Tea Break



3:15-5:00 pm

Industry Sector Match-Making/ Discussion Sessions:

Agriculture, Food Production and Processing – Moderator, Mr. Douglas Tinsler, Senior Vice President Strategic Programs, Chemonics International

Energy, Power, Mining and Minerals – Moderator, Mr. Elvis Oxley, Co-Chair, AACC *Visas for Afghans in Business* Working Group, President, Oxley Consulting, LLC; Co-Moderator, James R. Yeager, Director, Skyline Laboratories and Assayers

Construction and Infrastructure – Moderator, Eng. Atiq Panjshiri, Board of Directors, former and founding President & CEO, AACC; Co-Moderator, Col (ret'd) Stephen Appleton, P.E., Afghanistan Builders Association (ABA), Construction Industry Advisor, Afghanistan

Information Technology and Communications – Moderator Prof. Robert Kinn*, Integrated ICT Support-Afghanistan, OSD, DoD